



14th December 2012

### **Business Development Manager – South Australia**

Listed on the ASX, TFS Corporation Ltd (TFS) is the world's largest grower and manager of sustainable Indian Sandalwood plantations.

With over 6,500ha of irrigated Indian Sandalwood plantations under management, TFS has a vertically integrated business model which captures value throughout the entire "soil to oil" chain.

With the first harvest of TFS's plantations due in 2013, an exciting opportunity exists for an experienced Business Development Manager to lead the marketing and sale of TFS's retail investment products in South Australia.

TFS has been offering high net worth and retail investors MIS product since 1999. In a challenging market place TFS has seen sustained demand for its Indian Sandalwood projects. TFS has a strong market position in MIS sales with demand driven by our unique offering and the sustainable nature of the projects.

Based in Adelaide, and reporting to the General Manager – Group Sales & Marketing, Financial Products the successful candidate will demonstrate:

- Deep networks and strong relationships in the financial planning, wealth advisory and accounting sectors.
- Proven track record of distributing comparable financial products to retail and high net worth investors.
- Understanding of the regulatory framework surrounding MIS products.
- A passion for the agribusiness sector.
- Well developed communication and influencing skills.

The role offers a competitive salary package commensurate with the position.

Please Email your resume together with a cover letter to [tfs@tfsLtd.com.au](mailto:tfs@tfsLtd.com.au) with the subject line: Business Development Manager – South Australia.

All queries to Duncan Caldwell, General Manager – Group Sales & Marketing, Financial Products on 08 9386 3299.